

Engel & Völkers - Buying by jet



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Club328, is delighted to have teamed up with Engel & Völkers, the luxury real estate group, to provide the ultimate travel service for clients seeking new property, investing in a second home or commuting to and from Mallorca, Sardinia and other destinations in the Mediterranean.

Engel and Völkers provides a centralised platform for the sales and rentals of top-quality private residences as well as commercial real estate in Mallorca. "Engel & Völkers sophisticated clientele has been established through innovation, professionalism and reliability," said Club328 Sales and Marketing Director Mel Anderson. "These qualities are mirrored in Club328 and we are delighted to offer executive jets enabling Engel & Völkers' clientele to plan and schedule their viewings and visits within their own parameters."

With the new partnership, clients will be able to determine from which airport and at what time they wish to fly, with no time restrictions or schedules to adhere to. No longer do potential property buyers have to co-ordinate viewing, purchasing and legal paperwork around the standard scheduled airlines. For those travelling with furnishings and personal items for their property, the type of luggage is only limited by the size of the aircraft's hold, enabling passengers much more flexibility than the average 20 kilos.

The property market in Mallorca is booming with many overseas buyers looking to purchase property as a second home or as an investment. The island is just a two hour flight away from most of Northern Europe, yet is a world away from the hustle, bustle and cold wet winters found there. With a cosmopolitan atmosphere, high standards of living, an excellent climate and an infinite amount of



golf courses, yachts and spas it is often first option for those looking to make a second home, or property investment. "Increasingly Mallorca is becoming a desirable location for second homes for Europe's elite and by partnering with Engel and Völkers we are creating a seamless process for the purchase of property both on the island, and in other burgeoning destinations such as Sardinia and Morocco," says Anderson.

"All in all, flying by private jet vastly improves the quality of travelling," said James Von Enden, Engel and Völkers Director South West. "The Club328 experience will save our clients valuable time and enable them to focus on finding their new property without the stress and limitations of scheduled air travel."

Complementing its already strong presence in Europe, Engel and Völkers is also opening a Sardinian office, a popular destination with 328 customers and will provide a service for those seeking ultimate luxury in this exclusive destination.